



Andrei Aschilean, MBA

Agile Heart

Senior Business Analyst/Product Owner

CSPO, KMP, CSM
Certified Scrum Product Owner
Kanban Management Professional
Certified Scrum Master (Upcoming)

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Brief profile

I am a young professional who has been interested for a long time to provide management consulting to project managers and help them develop the business cases together with their teams. After working several years in a classical management setting I have got the opportunity to work in an agile environment that would fit perfectly my managerial skills together with my personal qualities and competences.

The IT industry gave me the chance to experience project management in a totally different way - the art of agile management. Working in an agile environment can be at times challenging but it also brings along satisfaction and fun. The concept of agile is where I find myself at home - focusing on continuous development and finding ways to improve processes and make them as efficient as possible.

Resume

2015 - 2017 Webster University Vienna, MBA (Vienna, Austria)

2010 - 2015 Webster University Vienna, Bachelor of Arts - Management (Vienna, Austria)

2010 Moved to Vienna for studies

2006 - 2010 Anghel Saligny Technical High School (Cluj-Napoca, Romania)

1991 Born in Romania (07.07.1991)

Work experience

2018 - Present Senior Business Analyst - Agile Heart

Developing the business cases together with project managers. Break down the documentation into user stories, estimate the efforts and make sure that the stories are properly implemented by the development team according to our planned sprint. We are having weekly feedback (meetings) where we have a look at the progress and find ways to constantly improve.

2015 - 2017 Organization Manager - AIB Consulting SRL

I provided administrative and representative support together with collaborators from Austria.
Main area: Civil engineering and construction management.

2013 - 2015 Acquisition Specialist - Aedificium Projektentwicklung

My job was to negotiate and plan materials, equipment and the machines necessary for the company.
Our main suppliers were in Austria and Germany.
Main area: Civil engineering and construction management.

Experience in agile management

Cyberport (e-commerce), Vienna/Munich

Developing and monitoring the business cases together with project managers/clients

Technologies

Jira, Confluence, Java, Frontend, Adobe Experience Manager, Hybris

Environment

Team of 10 developers, based in Munich, Germany

Agile management skills

Very good use of Jira and Confluence tools

Writing clear User Stories that developers implement

Estimation of User Story complexity based on technology

Constant communication with developers, Scrum Master and Product Owner

Backlog Refinement and Prioritization

Sprint Planning

Improving work processes and making good use of feedback

Coaching sessions with future BusinessAnalysts/ProductOwners

Personal skills and characteristics

Logical, great cooperation skills, executing decisions, result and goal oriented, effective listener, confident, flexible, hard working, straightforward, energetic, punctual, great skills at working with people, loyal, organized, structured, ethical, team player, great presentation skills, professional, objective, determined, ambitious, pragmatic, decisive, meeting deadlines, vision and goal oriented, responsible, direct and open, practical and pragmatic.

Languages

English - Proficient level, C2

German - Advanced level, B2

Romanian - Mother tongue

Projects and agile consulting

Cyberport (e-commerce), Vienna/Munich

As a business analyst, I am working on multiple features at the same time. There is a constant flow of ticket refinement on a daily basis as backlog improvement is one of the most important duties of the business analyst and product owner.

Notable projects:

The implementation of the Comparison List feature on [cyberport.de](https://www.cyberport.de) and [cyberport.at](https://www.cyberport.at)

Provided business analytics for the implementation of the “comparison list” feature on Cyberport’s website. The goal of the project was to provide customers a great user experience and the ability to compare two or more products before deciding to buy the most suitable one for them.

My role was to break down the documentation into user stories. I was in charge of the backlog refinement for this project and my duties included: writing clear user stories, making sure it is clear what the developers have to implement and estimating the efforts for the user stories. I was part of the sprint plannings and actively contributed to make sure the project develops as planned. Furthermore, I had an active role in the retrospective meetings in order to monitor and improve our work and processes.

The checkout process optimization for [cyberport.de](https://www.cyberport.de) and [cyberport.at](https://www.cyberport.at)

Provided business analytics for the implementation of an optimized checkout process on Cyberport’s website. The goal of the project was to provide customers a better user journey towards purchasing products on the website.

My role was to break down the documentation into user stories. I was in charge of the backlog refinement for this project and my duties included: writing clear user stories, making sure it is clear what the developers have to implement and estimating the efforts for the user stories. The project was very complex as it involved not only communication between our team and our existing technologies but also because it involved communicating with many external providers. I was part of the sprint plannings and actively contributed to make sure the project develops as planned. Moreover, I had an active role in the retrospective meetings in order to monitor and improve our work and processes.

Additional work:

Active involvement in day to day business which included providing support for the developers. Moreover, I was in constant communication with the quality assurance and testing team to make sure the work implemented by the development team was according to the written acceptance criteria. This activities were conducted in the form of planned meetings with the different teams.

Brainloop AG, Munich

I provided backlog refinement consulting and planning feedback together with my team from Agile Heart. The main areas touched involved clarifying the acceptance criteria and the goal of the backlog, estimating the development efforts accurately and making suggestions on how to prepare the sprint plannings based on backlog item priority.

Wealthpilot, Munich/Graz

I have attended several internal meetings at Wealthpilot together with my team from Agile Heart. Based on the attended meetings, I have provided consulting in terms of synchronising the work between the team in Munich and the team in Graz. The goal was to work in parallel, provide an excellent product and make sure there is clear communication towards achieving the project.

IT ERGO, Munich

I have trained a Business Analyst within the Agile Heart company in order to be able to provide the business analytics skills to IT ERGO. The training involved three active months of scrum theory combined with practical examples from our daily work with our clients. After the trainee joined IT ERGO, we were in constant contact in order to exchange ideas and make sure that the promised standards in terms of business analytics are held high.

Certified trainings attended

Last Renewal	Training Name	Certification Provider
2020	Certified Scrum Master - Upcoming	Scrum Alliance, TBD
2019	KMP II (Kanban Management Professional)	IT-Agile, Munich
2019	KMP I (Kanban Management Professional)	mpirics, Vienna
2018	Certified Scrum Product Owner	JIPP.it, Graz

Kanban Management Professional II



LeanKanban
UNIVERSITY

Certificate of Completion



Kanban Management Professional 2 (KMP II) - Flow optimieren

KMP Foundation II
LeanKanban University Certified Kanban Training Program

Andrei Aschilean

has completed Kanban Management Professional 2 (KMP II) - Flow optimieren, a class that meets the accredited curriculum requirements for a Kanban KMP Foundation II training class. The class was delivered by Sebastian Keller, AKT for it-agile GmbH.

it-agile München, München, Germany

March 27, 2019 to March 28, 2019



Sebastian Keller



Kanban Management Professional I



LeanKanban
UNIVERSITY

Certificate of Completion



**KMP Foundation I - Training:
Kanban einführen und
anwenden**

KMP Foundation I
LeanKanban University Certified Kanban Training Program

Andrei Aschilean

has completed KMP Foundation I - Training: Kanban einführen und anwenden, a class that meets the accredited curriculum requirements for a Kanban KMP Foundation I training class. The class was delivered by Martin Hoppacher, AKT for mpirics consulting gmbh.

Hotel Rainers, Gudrunstraße 184, Wien, Austria

March 19, 2019 to March 20, 2019



Martin Hoppacher



edu.LeanKanban.com

Certified Scrum Product Owner



Andrei Aschilean

is awarded the designation
Certified Scrum Product Owner® on this day,
November 15, 2018, for completing the prescribed
requirements for this certification and is hereby entitled to
all privileges and benefits offered by SCRUM ALLIANCE®.



Certificant ID: 000858902 Certification Expires: 15 November 2020

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Certified Scrum Trainer®

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Chairman of the Board